



**ANYTIME
INVEST**
निवेश आपका , भरोसा हमारा

ANYTIMEINVEST Services Pvt. Ltd.

GSTIN : 07AASCA6588J1ZU

CIN : U74140DL2019PTC354248

SKILLED HELPERS WELCOME ! JOB DESCRIPTION | BRANCH MANAGER

At Anytime Invest, is looking for an experienced and ambitious Branch Manager to oversee all functions of our new location from the hiring of employees to managing customer relations to implementing business strategies. Applicants should have a good combination of analytical and communication skills as well as the ability to adapt to a constantly evolving industry landscape. The ideal candidate should be excited about building a great team and establishing a good rapport with new and existing clients in the area. We're specifically looking for natural leaders who know what it takes to guide a team to success in a new business region. The successful candidate will value teamwork, transparency and accountability above all else.

Role & Responsibilities

- * Being the face of Anytime Invest in front of clients by living and embodying the company's core values of client centricity and empathy.
- * Experience of Investments, Insurance, Stock Broking , Debt, Assets and Liability products.
Team Handling – Recruitment, Training, Facilitation, and Retention.
- * Increase Revenue and AUM by acquiring new HNI/ UHNI, Retail, and Corporate Clients, and existing clients base through cross-selling.
- * Would be responsible for Relationship Building & Management with the team and customer for Sales & Services of Financial Products of Anytime Invest. [Eg. Online Trading Account, Life Insurance, Mutual Funds, Investment Advisory, Wealth Management, etc.]
- * Liaison with Dealing Desk for revenue generation and query resolution.
- * Develop new relations through referencing & other sources.
- * Ensure individual and team performance.
- * Ensure smooth day-to-day operations of the branch within the given guidelines, framework and budgets.
- * Ensure compliance as per various regulator and organization guidelines.
- * Having fantastic, value creating & memorable conversations with clients every single day!
- * Helping your clients achieve their financial dreams by identifying problems, co-working on solutions, and implementing and monitoring those solutions.
- * Managing investment portfolios and making people ready to meet their financial goals by following the financial planning process.
- * Identify & recruit right quality partners to build a strong partner base.
- * Ensure that the selling through team of partners is aligned to all business quality metrics.

Desired Candidate Profile

- * Any Graduate & Postgraduate.
- * Great leadership skills and Strong analytical skills.
- * Manage customer meetings and sales process.
- * Excellent communication skills, ability to articulate thoughts and have meaningful conversations with people.
- * Desire to learn about how Financial Instruments can be ethically used to create long term value for investors .
- * Ability to multi task, manage multiple projects at once, be highly organized and follow organizational processes in a disciplined way.

Preferred Work Experience

- * At least two years of experience in management, finance, sales or a relevant business role.
- * We actively defy a lot of preconceived notions that people have about the financial services industry- that it is meant to be target centric, revenue driven, and the like. As an Branch Manager at Anytime Invest.

Perks and Benefits

Salary + Lucrative Incentive + Bonus

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